

Statewide Information Sheet

Statewide Contract Number	SWC060748	NIGP Code	42044 – Institutional Furniture, All type 42548 – Furniture, Office and Computer 42594 – Work Stations, Modular, Systems Furniture
Name of Contract	Furniture, Office, Computer Educational A-G		
Effective Date	March 15, 2007	Expiration Date	February 28, 2010
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Link To Qualified Vendors List By Category + SubCategory			
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Vendor Information Sheet

Vendor Name: Abco Office Furniture

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000009133	Location Code	005
Vendor Name & Address			
Abco Office Furniture 4121 Rushton Street Florence, AL 35630 Tin: 481155727			
Contract Administrator			
James Fitzpatrick Telephone: 800-336-0070 Ext: 266 Mobile: 404-555-5555 Fax: 800-992-2261 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	4121 Rushton Street Florence, AL 35630		
Remitting Information	4121 Rushton Street Florence, AL 35630		
Delivery Days	Orders will be shipped within 21days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Agati, Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000117687	Location Code	001
Vendor Name & Address			
Agati Inc. 1219 W. Lake Street Chicago, IL 60607 TIN: 36-3529331			
Contract Administrator			
Tina Campbell Telephone: 312-829-1977 Fax: 312-829-8249 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	1219 W. Lake Street Chicago, IL 60607		
Remitting Information	1219 W. Lake Street Chicago, IL 60607		
Delivery Days	Orders will be shipped within 70-90 day after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Allseating Corporation

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000100215	Location Code	001
Vendor Name & Address			
Allseating Corp. 175 Britannia Road East, Unit 4 Mississauga, Ontario L4Z 4B8 TIN: Foreign			
Contract Administrator			
Scott Hall or John Shannon Telephone: (404)231-4347 ext. 242 (Scott); ext. 342 (John) Fax: 404-262-7919 Toll Free Number: 1-800-241-7075 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information		C/O Hall Weir Associates 2023 Hills Ave, NW Atlanta, GA 30318	
Remitting Information		175 Britannia Road East, Unit 4 Mississauga, Ontario L4Z 4B8	
Delivery Days		Orders will be shipped within 20 days after receipt of Purchase Order	
Discounts		N/A	
Payment Terms		Net 30 days	
Bid Offer includes		State and Local Government	
Acceptable payment method		Vendor will accept the Purchasing Card for purchases under this contract	

Vendor Information Sheet

Vendor Name: Allsteel

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000008229	Location Code	013
Vendor Name & Address			
Allsteel 2210 Second Avenue Muscatine, IA 52761 TIN: 36-0717079			
Contract Administrator			
Cindy Hermann Telephone: 800-248-2025 Fax: 563-262-4443 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information		2210 Second Avenue Muscatine, IA 52761	
Remitting Information		P.O. Box 92326 Chicago, IL 60675	
Delivery Days		Orders will be shipped within 90 days after receipt of Purchase Order	
Discounts		N/A	
Payment Terms		Net 30 days	
Bid Offer includes		State and Local Government	
Acceptable payment method		Vendor will accept the Purchasing Card for purchases under this contract	

Vendor Information Sheet

Vendor Name: Blockhouse Co., Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000005072	Location Code	001
Vendor Name & Address			
Blockhouse Company, Inc. 3285 Farmtrail Road York, PA 17406 TIN: 23-2105251			
Contract Administrator			
Kevin S. Grove Telephone: 800-346-1126, ext. 3014 Fax: 717-767-8939 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	3285 Farmtrail Road York, PA 17406		
Remitting Information	3285 Farmtrail Road York, PA 17406		
Delivery Days	Orders will be shipped within 30-75 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Borroughs

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000082273	Location Code	001
Vendor Name & Address			
Borroughs Corporation 3002 N. Burdick Street Kalamazoo, MI 49004-3483 TIN: 13-3386744			
Contract Administrator			
Joseph Cascio Telephone: 269-388-4140 Mobile: 269-760-3205 Fax: 269-388-4103 Website		Paula Gustafson Telephone: 269-388-4055 Fax: 269-388-4103 Same Website	
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Attn: Joe Cascio Borroughs Corporation 3002 N. Burdick Street Kalamazoo, MI 49004-33483		
Remitting Information	Borroughs Corporation P.O. Box 64000 Drawer #641647 Detroit, MI 48264-1647		
Delivery Days	Orders will be shipped within 30-60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Bretford Manufacturing Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000016767	Location Code	001
Vendor Name & Address			
Bretford Manufacturing, Inc. 11000 Seymour Ave. Franklin Park, IL 60131 TIN: 36-2113703			
Contract Administrator			
Nathaniel Hawkins Telephone: 800-521-9614 ext. 243 Fax: 800-343-1779 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Bretford Mfg. Inc. C/O Participating Dealer 11000 Seymour Ave. Franklin Park, IL 60131		
Remitting Information	Bretford Mfg. Inc. 11000 Seymour Ave. Franklin Park, IL 60131		
Delivery Days	Orders will be shipped within 20-60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Brodart Company, Contract Library Furniture Division

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000005080	Location Code	012
Vendor Name & Address			
Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748 TIN: 23-2248758			
Contract Administrator			
Chris Frantz Telephone: 888-521-1884 ext. 361 Fax: 570-769-7641 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Attn: Mr. Chris Frantz Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748		
Remitting Information	Attn: Mr. Chris Frantz Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748		
Delivery Days	Orders will be shipped within 90 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Cano Corporation

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000075770	Location Code	001
Vendor Name & Address			
Cano Corporation 225 Industrial Road Fitchburg, MA 01420 TIN: 04-2487340			
Contract Administrator			
Jan Kapstad Telephone: 800-237-1358 Fax: 978-342-5082 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Cano Corporation 225 Industrial Road Fitchburg, MA 01420		
Remitting Information	Cano Corporation 225 Industrial Road Fitchburg, MA 01420		
Delivery Days	Orders will be shipped within 45 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Carolina Business Furniture, Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000237574	Location Code	001
Vendor Name & Address			
Carolina Business Furniture, Inc. 535 Archdale Blvd. Archdale, NC 27263 TIN: 56-2144263			
Contract Administrator			
Scott Hall or John Shannon Telephone: (404) 231-4347 ext. 242 (Scott); ext. 342 (John) Fax: 336-431-9511 Toll Free Number: 1-800-763-0212 ext. 240 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	C/O Hall Weir Associates 2023 Hills Ave, NW Atlanta, GA 30318		
Remitting Information	535 Archdale Blvd. Archdale, NC 27263		
Delivery Days	Orders will be shipped within 90 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: CF Group D.B.A. Falcon Products

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000047978	Location Code	001
Vendor Name & Address			
Falcon Products 5303 East Morris Blvd. Morristown, TN 37813 TIN: 43-0730877			
Contract Administrator			
Mark P. Milliken Telephone: 800-873-3252 Fax: 423-318-7316 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Falcon Products 5303 East Morris Blvd. Morristown, TN 37813		
Remitting Information	AP.O Box 201718 Dallas, TX 75320-1718		
Delivery Days	Orders will be shipped within 60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: CF Group D.B.A. Howe Furniture

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000071937	Location Code	001
Vendor Name & Address			
Howe Furniture 5303 East Morris Blvd. Morristown, TN 37813 TIN: 13-5573955			
Contract Administrator			
Mark P. Milliken Telephone: 800-873-3252 Fax: 423-318-7316 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Authorized Dealer		
Remitting Information	Authorized Dealer		
Delivery Days	Orders will be shipped within 60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: CF Group D.B.A. Thonet

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000071953	Location Code	001
Vendor Name & Address			
Thonet 5303 East Morris Blvd. Morristown, TN 37813 TIN: 62-0974443			
Contract Administrator			
Richard Proffitt Telephone: 678-244-8100 Fax: 678-244-8088 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Authorized Dealer		
Remitting Information	Authorized Dealer		
Delivery Days	Orders will be shipped within 60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Childcraft Education Corp.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000004721	Location Code	009
Vendor Name & Address			
Childcraft Education Corp. 2920 Old Tree Drive Lancaster, PA 17603 TIN: 13-5619818			
Contract Administrator			
Stephen M. Herren Telephone: 800-631-5652 Fax: 717-391-6020 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	Attn: Contract Sales P.O. Box 3239 Lancaster, PA 17604		
Remitting Information	P.O. Box 689839 Milwaukee, WI 53268		
Delivery Days	Orders will be shipped within 30 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Chromcraft Furniture

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000152557	Location Code	001
Vendor Name & Address			
Chromcraft 1 Quality Lane Senatobia, MS 38668 TIN: 14-1487101			
Contract Administrator			
Mark Aldridge Telephone: 662-562-8203 Fax: 1-800-336-1651 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	P.O. Box 126 Senatobia, MS 38668		
Remitting Information	P.O. Box 126 Senatobia, MS 38668		
Delivery Days	Orders will be shipped within 30 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: ComforTek Seating

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000287435	Location Code	001
Vendor Name & Address			
Comfort Tek Seating, Inc. 1410 – 39 th Street North Lethbridge, Alberta Canada T1H 5M8			
Contract Administrator			
Laurie Legge Telephone: 1-888-678-2060 Fax: 1-403-327-7789 Website			
Contact Details	Click HERE to View contract Pricing Schedule		
Ordering Information	1410 – 39 th Street North Lethbridge, Alberta Canada T1H 5M8		
Remitting Information	1410 – 39 th Street North Lethbridge, Alberta Canada T1H 5M8		
Delivery Days	Orders will be shipped within 60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Dauphin

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000004996	Location Code	001
Vendor Name & Address			
Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005 TIN: 22-3258679			
Contract Administrator			
Gary D. Chin Telephone: 800-631-1186 Fax: 800-220-3844 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005		
Remitting Information	Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005		
Delivery Days	Orders will be shipped within 30 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: David Edward Company, Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000017037	Location Code	001
Vendor Name & Address			
David Edward Co. 1407 Parker Road Baltimore, MD 21227 TIN: 52-0786309			
Contract Administrator			
Nancy Whitaker-Walker Telephone: 404-467-1901 Fax: 404-467-1953 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	Attn: Kevin Pitts David Edward Co. 1407 Parker Road Baltimore, MD 21227		
Remitting Information	David Edward Co. 1407 Parker Road Baltimore, MD 21227		
Delivery Days	Orders will be shipped within 56-70 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: First Office

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000211198	Location Code	002
Vendor Name & Address			
First Office 1204 East Sixth Street Huntingburg, IN 47542 TIN: 30-0056548			
Contract Administrator			
Scott Hall or John Shannon Telephone: 404-231-4347 ext. 242 (Scott); ext. 342 (John) Fax: 404-262-7919 Toll Free Number: 1-800-241-7075 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	C/O Hall Weir Associates 2023 Hills Ave, NW Atlanta, GA 30318		
Remitting Information	First Office P.O. Box 633217 Cincinnati, OH 45263		
Delivery Days	Orders will be shipped within 10-70 day after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Formcase, Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000200555	Location Code	001
Vendor Name & Address			
Formcase, Inc. 2960 Pacific Drive, Suite A Norcross, GA 30071 TIN: 58-2635390			
Contract Administrator			
Fify Manan Telephone: 770-246-9533 Fax: 770-246-9523 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	6325 McDonough Drive, Suite C Norcross, GA 30093		
Remitting Information	6325 McDonough Drive, Suite C Norcross, GA 30093		
Delivery Days	Orders will be shipped within 60 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: GCI

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	000000126	Location Code	001
Vendor Name & Address			
Georgia Correctional Industries 2984 Clifton Springs Road Decatur, GA 30034 TIN: 58-1131950			
Contract Administrator			
Barry S. Boalch Telephone: 404-244-5100 or 800-282-7130 Fax: 404-244-5141 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	Same as Above		
Remitting Information	Same as Above		
Delivery Days	Orders will be shipped within 30 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Global Industries, Inc.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000100510	Location Code	003
Vendor Name & Address			
Global Industries 2124 Evergreen Boulevard Duluth, GA 30096 TIN: 52-0953534			
Contract Administrator			
Joseph Freund Telephone : 800-220-1900 Ext: 2551 Fax: 856-552-1069 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	Authorized Dealer		
Remitting Information	Authorized Dealer		
Delivery Days	Orders will be shipped within 7-30 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Vendor Information Sheet

Vendor Name: Group Lacasse, LLC.

Contract Information			
Statewide Contract Number	SWC 60748		
PeopleSoft Vendor Number	0000100242	Location Code	001
Vendor Name & Address			
Nvision/Lacasse/Avenue/United Chair 99 St. Pierre St. Pie, Quebec, Canada J0H 1W0 TIN: 38-3504222			
Contract Administrator			
Rob Thompson Telephone: 770-448-8893 Fax: 770-448-8999 Website			
Contact Details		Click HERE to View contract Pricing Schedule	
Ordering Information	Group Lacasse Order Entry 99 St. Pierre St. Pie, Quebec, Canada J0H 1W0		
Remitting Information	Group Lacasse LLC 21553 Network Place Chicago, IL 60673		
Delivery Days	Orders will be shipped within 45 days after receipt of Purchase Order		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		

Ordering Instructions

This is a mandatory contract established with multiple vendors for the provision of Furniture, Office, Computer and Educational. State agencies and local governments can purchase products from any vendor listed on the contract. The following ordering instructions are provided to assist with the processing of purchase orders:

- 1) Select the product to be purchased from the contract pricing schedule.
- 2) Request a catalog from vendors if desired, or visit the vendor's website.
- 3) Compare vendor prices and apply discounts to determine the lowest price.
- 4) Additional discounts are applied after the basis discount is taken. These discounts are to be taken when the total dollar amount exceeds the thresholds listed on the contract pricing schedule.
- 5) Price lists and discounts shall be verified on the DOAS, Statewide Contracts website.
- 6) Similar information posted on the vendor's website is not official; as it may not have received the latest approvals or possibility is not up to date.
- 7) Authorized dealers are posted on the vendor's website, and can be reviewed by selecting website which is located on the Contract Information sheet. Authorized dealers can also be obtained by contacting the vendors.
- 8) Please select the five digit NIGP code(s) listed below that correspond to the commodity you wish to purchase.
 - * 42044 Institutional Furniture, All types
 - * 42548 Furniture, Office and Computer
 - * 42594 Work Stations, Modular, Systems Furniture

Notify the selected contract vendor(s) of order(s) to be processed.

Send purchase orders and payments to the address recorded in blocks 1 and 2 in the contract details section on the Contract Information Sheet.

If your facility uses a contractor provided electronic ordering system, you may continue to use this system.

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Special Terms and Conditions

1. This Statewide Contract is awarded to manufacturers only. This contract was not granted to Authorized Dealers, Manufacturers Representatives, etc. However, manufacturers may identify or designate Authorized Dealers, Manufacturer's Representatives to service the contract on their behalf. Products offered under this contract shall be new and unused and in current production. Remanufactured or refurbished products are not a part of this offering.

CONTRACT ADMINISTRATOR:

a. The Contractor shall assign, in writing a Contract Administrator throughout the life of this contract as the primary point of contact for the Department and User Agencies. The Department and User Agencies shall direct all contract resolutions through the Contract Administrator, which includes; ordering, pricing, shipping, quarterly reports, etc. The Contract Administrator may designate personnel within the company to provide requested information. However, the State of Georgia shall not contact other personnel within the company that is not familiar with the terms and conditions of the contract. The Contract Administrator shall be included on the Vendor Data Sheet attached herein.

b. The State recognizes that changes will occur during the life of this contract. Therefore, if a change in the Contract Administrator is necessary, contractor shall notify the Issuing Officer of this contract in writing within 5 business days. The following information shall be submitted:

- * Contact Name
- * Contact Title
- * Contact Phone Number
- * Contact Email Address

2. PRICING:

a. PRICE LISTS: The awarded price list shall be firm until October 1st, 2007. However, price may be increased in mid-contract (after October 1st, 2007). Increase will not exceed the percentage increase as shown in the PPI (Producer Price Index) for the previous twelve (12) month period and must be substantiated by documentation justifying the increase.

All furniture products sold to User Agencies shall be listed in the price list that is posted on the Georgia's web site. The price list name and date shall be listed on the pricing schedule. User Agencies shall not purchase furniture products that are not listed in the pricing schedule. The State Purchasing Office must be notified at least 60 (sixty) days in advance prior to any price change and contractor must have approval before such change may be effective.

b. DISCOUNT PERCENT: The discount percent off the current manufacturer published price list shall remain firm for the life of the contract. Pricing will be based on the price list in effect at the time the order is placed. Contractors may offer a greater discount at any time during the life of the contract. Lower discounts shall not be granted by State Purchasing.

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c. PRICE DECREASE: During the period of the contract all price decreases experienced by the contractor must be passed on to the State. A contractor's failure to strictly and faithfully adhere to this clause will be considered in breach of contract.

d. The contractor agrees that in no event shall the prices contained in this contract be in excess of the contractor's sales price to its most favored customer for the same item.

e. DESIGN SERVICES: The State reserves the right to use an independent consultant for design services relating to this contract, should they choose to. If an agency submits order-ready design/layout specifications and parts list, the contractor shall not charge for additional design services. The contractor shall not charge a design fee if the receiving area is clear of furniture items. Additional design fees shall be approved by the Agency Procurement Officer or Agency Purchasing prior to the purchase. Contractors that enter into an agreement with End Users regarding design fees, do so at their own risk.

f. ADDITIONAL FEES: Any and all additional fees relating to furniture purchases shall be agreed upon with the Agency Procurement Officer or Agency Purchasing prior to the purchase.

PRICE QUOTATIONS: Price quotations shall include the following minimum information:

1. Contractor name, address and vendor I.D. number
2. Authorized dealer name, address and vendor number, if applicable
3. Contractors contact name and phone number
4. Agency name, address, and zip code number
5. Agency contact name and phone number
6. Price list name and date
7. Item description and identification number
8. Quantity, unit, unit price, and extension for each item
9. The invoice total without discount
10. The invoice total with the discount
11. Discount (%) percent offered according to the contract, i.e., 52%

h. PRICING AUDIT: Contractors shall be randomly selected on a quarterly basis to verify pricing associated with furniture purchases. Contractors shall make any and all records supporting the billed prices available for inspection, upon written request by State Purchasing. Supporting documents shall be mailed to State Purchasing within ten (10) days of the request. Failure to provide requested information shall result in suspension of the contract for a period of 120 days.

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3. CREDIT CARDS:

The Contractor shall accept the State's credit card, currently a Visa Card, as a payment option for orders placed under this contract. Agencies and Institutions may allow single purchase limits up to \$5,000, and can be used over the counter; by telephone, fax or computer. The card number shall not be displayed on any packing slips, etc. when purchases are made by telephone, fax or computer. Additionally, fees for use of a credit card shall not be added to the contract price.

4. FURNITURE ACCESSORIES:

The applicable price list(s) shall include all accessories and optional items.

5. EXCLUSIONS:

This contract is for Office, Computer and Educational Furniture. Standard metal file cabinets (lateral and vertical) are excluded. These items shall be purchased from the Georgia Correctional Industries.

6. CHANGES TO PURCHASE ORDERS:

Purchase Order issued pursuant to this Contract is a binding agreement. User Agencies should therefore be careful to check the accuracy of their Purchase Orders. For the protection of both Parties, changes or revisions to Purchase Orders are subject to the following:

Changes in the number of units (additions or deletions), commodity number, description, features or colors can only be made subject to the approval of the contractor.

Changes or revisions in the method of delivery or the designated delivery destination can only be made subject to the approval of the contractor.

Multiple delivery points must be clearly indicated on the Purchase Order by the User Agency. When multiple delivery locations are required, enter "See Below" in the "Ship To" box on the purchase order. List delivery locations and instructions in the body of the Purchase Order, as well as the commodity number and quantity for each location.

Purchase Orders may be cancelled only by obtaining approval from the contractor, and may be subject to a re-stocking fee, plus freight charges. Please note that most custom orders cannot be cancelled or returned.

7. DELIVERY:

Delivery should be completed within 120 days after receipt of order.

8. SHIPPING DAMAGE:

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The State shall not accept or pay for damaged goods. The contractor must file all claims against the carrier(s) for damages incurred to items in transit from the point of origin to the ultimate destination. The State will provide the contractor with written notice when damaged goods are received. The State will deduct the cost of the damaged goods from the invoice prior to payment. The contractor must file all claims against the carrier(s) for reimbursement of the loss.

9. INVOICES:

Invoices shall be sent directly to the ordering agency's address shown on the individual Purchase Order or Delivery Order. Invoices shall be provided within five (5) days after delivery to the ordering agency. The ordering agency will only make payment after it receives the merchandise or service and the invoice. Questions concerning payment must be addressed to the ordering agency.

10. INSTALLED ORDERS:

On installed orders, (in place, ready for use) the contract supplier shall be responsible for receipt, inspection, and assembly of all items in the area designated by the ordering agency, as well as prompt removal and disposal of all debris from agency location which is a result of the delivery. Installation is based upon elevator being made available, if building is more than one story.

11. STATE CONTRACT WEB PAGE:

Contractors are required to establish and maintain a dedicated State contract web page on the Internet to post approved contract information. The contractor's web page will be linked from the State contract web site, and be dedicated to the State of Georgia Contract. Access to this site and its' information shall not be password protected. The web page shall include as a minimum; Product information, Authorized Dealers, and Link to Georgia's main web site. State Purchasing reserves the right to modify this web site to improve customer service to User Agencies during the life of the contract. All documents shall be approved by State Purchasing before posting to the web site. Failure to conform to this policy shall result in suspension of the contract.

12. PRODUCT LITERATURE:

The contractor shall provide and distribute descriptive literature, fabric and finish samples and price list to State and Local Government Agencies as requested at no charge.

13. WARRANTY:

TOP TO MID-GRADE QUALITY FURNITURE:

The contractor warrants the components for a minimum of 10 years, electrical systems for a minimum of 5 years, height and operating adjustments mechanisms for a minimum of 3 years, materials and workmanship for a minimum of 5 years, and fabric and veneer for a minimum of 3 years. If, during this period, faults develop with the unit or components of the unit, they shall be repaired or replaced without any cost, including transportation and installation costs, to the User Agency.

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VALUE ADDED/ECONOMICAL FURNITURE:

The contractor warrants the components for a minimum of 5 years, electrical systems for a minimum of 5 years, height and operating adjustments mechanisms for a minimum of 3 years, materials and workmanship for a minimum of 3 years, and fabric and veneer for a minimum of 2 years. If, during this period, faults develop with the unit or components of the unit, they shall be repaired or replaced without any cost, including transportation and installation costs, to the User agency.

14. COMPLAINTS

In the event State Purchasing or User Agencies determines that the contractor's performance is not in accordance with the terms of the contract, a Vendor Complaint Form will be completed and sent to the contractor. If the Vendor Complaint Form is initiated by a User Agency a copy shall be provided to the issuing officer at State Purchasing.

This form requests an explanation of the failure to perform. The contractor shall respond within ten (10) days regarding complaints, and should provide whatever explanation that may be necessary. Failure to satisfactorily respond will be considered in determining the contractor's eligibility for future contracts. The State Purchasing Office will determine the seriousness of the complaint, and will file the complaint in the contractor's history file. Repeated complaints shall result in suspension or debarment.

15. SUSPENSION CLAUSE:

The following violations shall result in a 120 day suspension upon giving thirty days (30) written notice. Violations that are not cured within the 120 day time period shall result in termination of the contract. Suspended contractors shall be posted on the Georgia's Furniture Contract Web Site. Business with the State shall not be conducted during the suspended time frame.

- a. Failure to adhere to the awarded contract pricing.
- b. Failure to provide quarterly reports for two consecutive quarters.
- c. Failure to provide quarterly pricing verification documents.
- d. Failure to perform services in accordance with industry standards.
- e. Failure to comply with delivery requirements.
- f. Issuance of three Vendor Complaint Forms within a quarter (90 days).
- g. Failure to perform in accordance with the terms and conditions of this contract.

TERMINATION CLAUSE:

The following violations shall result in termination of this contract upon giving thirty (30) days written notice:

This contract may be terminated in whole or in part by DOAS, for any reason, by giving thirty (30) days written notice to the other party.
Failure to generate a minimum of \$10,000 in sales to state agencies within three consecutive quarters (180) days.
Deliberate failure without good cause to perform according with the terms of this contract.

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Recent record of failure to perform or unsatisfactory performance in accordance with the terms of one or more damage or destruction to State property.
Fraud of any type.

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Contract Renewals/Extensions/Changes

Initial Effective Date of this Contract: March 15,2007
Expiration Date: February 28, 2010

This contract is awarded to one hundred twenty (120) vendors effective March 15, 2007.

Amendment 1

Effective Date: October 1, 2007
Expiration Date: February 28, 2010

Changed Reporting Requirements, Authorized Distributors, Furniture Prices, Audits, Successors and Assigns, and Entire Agreement.

Catalog Price Changes

Effective Date: November 15, 2007
Expiration Date: February 28, 2007

Requested Catalog price changes are noted on the top of each vendors Pricing Schedule.

Amendment 2

Effective Date: November 28, 2007
Expiration Date: February 28, 2010

Symphony Furniture, LLC. Increased Authorized Distributors from 20 to 29.

Change 1

Effective Date: January 09, 2008
Expiration Date: February 28, 2010

Sagus has been removed and replaced by American Desk, Artco-Bell and Midwest Folding.

Amendment 2

Effective Date: February 27, 2008
Expiration Date: February 28, 2010

This change is an assignment of Blanton & Moore Company and Jasper Seating Company, Inc. Blanton & Moore Company is incorporated into the Jasper Seating Company, Inc. Statewide Contract. All inquiries for Blanton & Moore Company should be directed to Jasper Seating Company, Inc.

Amendment 2

Effective Date: May 2, 2008
Expiration Date: February 28, 2010

This change is an assignment of Patrician Furniture Corporation and Safco Patrician Company. Patrician Furniture Corp. is incorporated into the Safco Patrician Co., Statewide Contract. All inquiries for Patrician Furniture should be directed to Safco Patrician Company.

Change 2

Statewide Furniture Contractors – Cancellation List

Effective Date:

September 15, 2008

Expiration Date:

February 28, 2010

Adams-Mulford DBA Amcase
Adden Furniture, Inc.
Arcadia Contract
Arcon Resources dba Revolution Products
Berco, Inc.
Buzz Seating Inc.
Concord Products
DCI, Inc.
Design Options, Inc.
Company
Encore Seating, Inc.
ERG International
ErgoCentric Seating Systems
Group Four Furniture Inc.

(Staller Enterprises)
Highmark
HPFI-High Point Furniture Industries, Inc.
Inline Systems, Div of Next Wood, Inc.
Interior Concepts
IOPC (International Office Products)
ISE, Inc.
IzzyDesign
Jasper Chair Company, Inc.
Furniture,

Jasper Desk
KLN Steel Products
Landscape Forms, Inc.
Maispace
Maxon

Patrician Furniture,
Incorporated
Phoenix Contract
Of York, Inc.
Quaker Furniture dba
Studio Q
Sagus- American Desk
Sagus-Artco Bell
Sagus- Midwest Folding
Products
Sauder Education
(Sauder Manuf. Co)
SIS-USA
Source International
Surface Technologies, Inc.
Thomas Office Furniture,
LLC
University Loft Company
Vecta
Watson Furniture
Zoom

Change 3

Effective Date:

October 29, 2008

Expiration Date:

February 28, 2010

This change is to advise Jasper Seating Co., Inc. Liberty Division has closed and the product line is no longer available

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Contract Renewals/Extensions/Changes Continued

Amendment 4

Effective Date: **December 22, 2008**

Expiration Date: **February 28, 2010**

This change is an assignment of Loewenstein, Inc. and Carolina Business Furniture, Inc. Loewenstein is incorporated into the Carolina Business Furniture, Inc. Statewide Contract. All inquiries for Loewenstein, Inc. should be directed to Carolina Business Furniture.

Amendment 5

Effective Date: **January 13, 2009**

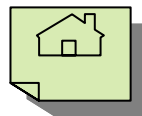
Expiration Date: **February 28, 2010**

This amendment is to reinstate Neutral Posture and Hi-Density Space Saving Systems on the Furniture Statewide Contract.

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Office Furniture Categories & SubCategories

Category ID	Category + Sub Category (click category to view Qualified Vendors)
C1	Case Goods (Desks, Tables etc) – Ready to Assemble + Laminate
C2	Case Goods (Desks, Tables etc) – Ready to Assemble + Steel
C3	Case Goods (Desks, Tables etc) – Ready to Assemble + Wood
C4	Case Goods (Desks, Tables etc) – Ready to Use + Laminate
C5	Case Goods (Desks, Tables etc) – Ready to Use + Steel
C6	Case Goods (Desks, Tables etc) – Ready to Use + Wood
C7	Modular + Bolt-down Classroom Tables
C8	Modular + Book Store Fixtures
C9	Modular + Cafeteria Tables
C10	Modular + Carrels
C11	Modular + Classroom furniture
C12	Modular + Computer/LAN Storage
C13	Modular + Conference Room Furniture
C14	Modular + Demountable/Movable Walls
C15	Modular + Dormitory/Residence Hall/Library
C16	Modular + Filing/Storage/Accessories
C17	Modular + Free Standing
C18	Modular + Panel Supported
C19	Modular + Shelving System
C20	Modular + Task Lighting/ Ambient Lighting
C21	Modular + Technical Furniture (Mobile Carts, Book Trucks)
C22	Modular + Visual Presentation Systems/Accessories
C23	Seating All (sofas, benches, chairs, fixed floor seating etc)



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Contract Users:

Please select any of the above sub category links in order to see which vendors can provide products within the select sub category. Specific vendor contact information can be found by selecting the vendor links on the first pages of this contract.



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(C1) Case Goods (Desks, Tables etc) - Ready to Assemble + Laminate

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	55.05%	52.00%	50.0%
AGATI, INC.	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	50.50%	50.00%	45.0%
AllSteel	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	58.00%	56.00%	51.5%
Cano Corporation	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	44.00%	42.00%	41.0%
CFGGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	62.00%	62.00%	59.0%
CFGGroup D.B.A. THONET	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	47.00%	47.00%	45.0%
CFGGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	47.00%	47.00%	45.0%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	47.00%	47.00%	45.0%
First Office	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	51.00%	47.0%
Formcase, Inc.	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	48.00%	42.00%	39.0%
Global Industries	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.50%	50.50%	48.5%
Integra Inc.	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.70%	49.00%	46.0%
Inwood Office	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	57.00%	55.00%	53.0%
Kimball	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	51.00%	49.00%	46.0%
Logiflex	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.00%	51.00%	49.0%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	50.00%	48.00%	45.0%
National Office Furniture	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.00%	51.00%	49.0%



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(C1) Case Goods (Desks, Tables etc) - Ready to Assemble + Laminate

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Nevers	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	49.00%	45.00%	42.0%
Norix Group, Inc.	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	44.00%	34.00%	Not Authorized
Nucraft	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	46.00%	45.00%	43.0%
OFS	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.50%	50.50%	48.5%
Palmieri	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	50.00%	48.0%
Symphony Furniture LLC	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	54.00%	52.00%	49.5%
Teknion	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	60.50%	59.00%	55.5%
The HON Company	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.00%	52.00%	49.0%
Trendway Corporation	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	50.00%	45.0%
Versteel	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.00%	51.00%	49.0%
Virco	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	46.00%	41.00%	36.0%
Worden	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	54.00%	52.00%	50.0%



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(C2) Case Goods (Desks, Tables etc) - Ready to Assemble + Steel

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	55.05%	52.00%	50.0%
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	50.50%	50.00%	45.0%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	58.00%	56.00%	51.5%
CFGGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	47.00%	45.0%
CFGGroup D.B.A. THONET	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	47.00%	45.0%
CFGGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	47.00%	45.0%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	48.00%	45.00%	43.0%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	44.00%	42.0%
Herman Miller	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	49.00%	46.00%	45.0%
Inscape Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	Not Authorized	Not Authorized	50.0%
Kimball	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.0%
Krueger International, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	54.00%	52.00%	49.0%
Mayline Group	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	52.00%	50.00%	46.0%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.0%



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(C2) Case Goods (Desks, Tables etc) - Ready to Assemble + Steel

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Nevers	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	49.00%	45.00%	42.0%
Norix Group, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	44.00%	34.00%	Not Authorized
Palmieri	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	52.00%	50.00%	48.0%
Southern Metal Industries	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	55.00%	53.00%	50.0%
Surface Technologies	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	51.00%	44.00%	44.0%
Teknion	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	60.50%	59.00%	55.5%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	52.00%	49.0%
Versteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.0%
Virco	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	46.00%	41.00%	36.0%



(C3) Case Goods (Desks, Tables etc) - Ready to Assemble + Wood

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	58.00%	56.00%	51.50%
CFGGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	48.00%	45.00%	43.00%
First Office	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.50%	50.50%	48.50%
Formcase, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	60.00%	58.00%	56.00%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	44.00%	42.00%
Halcon	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	44.00%	43.00%
Herman Miller	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	48.00%	47.00%
Integra Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.00%	54.00%	52.00%



(C3) Case Goods (Desks, Tables etc) - Ready to Assemble + Wood

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Jasper Seating Co., Inc. Community Division	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	48.00%	46.00%	44.00%
Kimball	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Krueger International, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	54.00%	52.00%	49.00%
Krug	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.00%	48.00%	46.00%
Mayline Group	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.00%	48.00%	45.00%
Modufom	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	44.00%	40.00%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	45.00%	42.00%
Nucraft	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	45.00%	43.00%
OFS	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.50%	50.50%	48.50%
Palmieri	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	52.00%	50.00%	48.00%
Teknion	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.00%	54.50%	51.00%
The Gunlocke Company LLC	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.60%	55.50%	52.20%



(C3) Case Goods (Desks, Tables etc) - Ready to Assemble + Wood

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
The HON Company	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	52.00%	49.00%
Versteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Virco	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	41.00%	36.00%
Worden	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	14.00%	11.00%	7.00%



(C4) Case Goods (Desks, Tables etc) - Ready to Use + Laminate

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	55.05%	52.00%	50.00%
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	58.00%	56.00%	51.50%
Carolina Business Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	55.00%	53.00%	50.00%
CFGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	47.00%	47.00%	45.00%
CFGroup D.B.A. THONET	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	47.00%	47.00%	45.00%
CFGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	48.00%	45.00%	43.00%
First Office	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.50%	50.50%	48.50%
Formcase, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	60.00%	58.00%	56.00%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	57.00%	52.00%	47.00%
Indiana Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	56.70%	51.00%	49.00%
Indx	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	54.00%	52.00%	49.50%
Integra Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	51.00%	49.00%	46.00%
Kimball	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	51.00%	49.00%
Logiflex	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	51.00%	49.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	50.00%	48.00%	45.00%
Mity-Lite, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	57.00%	55.00%	46.50%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	49.00%	45.00%	42.00%
Norix Group, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	54.00%	47.00%	45.00%



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(C4) Case Goods (Desks, Tables etc) - Ready to Use + Laminate

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Nucraft	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	46.00%	45.00%	43.00%
OFS	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.50%	50.50%	48.50%
Palmieri	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	52.00%	50.00%	48.00%
Southwest Contract	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	44.00%	42.00%	41.00%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	52.00%	49.00%
Versteel	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	51.00%	49.00%
Virco	Case Goods (Desks, Tables etc) - Ready to Use	Laminate	46.00%	41.00%	36.00%



(C5) Case Goods (Desks, Tables etc) - Ready to Use + Steel

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Case Goods (Desks, Tables etc) - Ready to Use	Steel	55.05%	52.00%	50.00%
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Use	Steel	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Use	Steel	58.00%	56.00%	51.50%
Bretford Manufacturing Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Steel	41.00%	40.00%	39.00%
CFGGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Steel	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Case Goods (Desks, Tables etc) - Ready to Use	Steel	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) - Ready to Use	Steel	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Steel	48.00%	45.00%	43.00%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Use	Steel	47.00%	44.00%	42.00%
Harter	Case Goods (Desks, Tables etc) - Ready to Use	Steel	50.00%	48.00%	45.00%
Haworth	Case Goods (Desks, Tables etc) - Ready to Use	Steel	63.20%	63.20%	59.20%
Haworth	Case Goods (Desks, Tables etc) - Ready to Use	Steel	62.00%	62.00%	58.00%
Herman Miller	Case Goods (Desks, Tables etc) - Ready to Use	Steel	50.00%	48.00%	47.00%
Inscape Corporation	Case Goods (Desks, Tables etc) - Ready to Use	Steel	Not Authorized	Not Authorized	50.00%
Kimball	Case Goods (Desks, Tables etc) - Ready to Use	Steel	53.00%	51.00%	49.00%



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(C5) Case Goods (Desks, Tables etc) - Ready to Use + Steel

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Steel	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) - Ready to Use	Steel	49.00%	45.00%	42.00%
Norix Group, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Steel	44.00%	34.00%	Not Authorized
Palmieri	Case Goods (Desks, Tables etc) - Ready to Use	Steel	52.00%	50.00%	48.00%
Steelcase	Case Goods (Desks, Tables etc) - Ready to Use	Steel	54.00%	54.00%	52.00%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Use	Steel	53.00%	52.00%	49.00%
Versteel	Case Goods (Desks, Tables etc) - Ready to Use	Steel	53.00%	51.00%	49.00%
Virco	Case Goods (Desks, Tables etc) - Ready to Use	Steel	46.00%	41.00%	36.00%



(C6) Case Goods (Desks, Tables etc) - Ready to Use + Wood

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Use	Wood	58.00%	56.00%	51.50%
Blockhouse Co., Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	43.00%	41.00%	39.00%
Carolina Business Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Wood	55.00%	53.00%	50.00%
CFGroup D.B.A. HOWE FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.00%	47.00%	45.00%
CFGroup D.B.A. THONET	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.00%	47.00%	45.00%
CFGroup D.B.A. Falcon Products	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.00%	47.00%	45.00%
Childcraft Education Corp.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	13.00%	9.00%	4.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Use	Wood	48.00%	45.00%	43.00%
First Office	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.50%	50.50%	48.50%
Formcase, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	60.00%	58.00%	56.00%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.00%	44.00%	42.00%
Halcon	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	44.00%	43.00%
Hale Mfg. Co.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	41.00%	36.00%
Haworth	Case Goods (Desks, Tables etc) - Ready to Use	Wood	57.70%	57.70%	53.70%



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(C6) Case Goods (Desks, Tables etc) - Ready to Use + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Haworth	Case Goods (Desks, Tables etc) - Ready to Use	Wood	52.10%	52.10%	48.10%
Indiana Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.70%	51.00%	49.00%
Indx	Case Goods (Desks, Tables etc) - Ready to Use	Wood	54.00%	52.00%	49.50%
Integra Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) - Ready to Use	Wood	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Case Goods (Desks, Tables etc) - Ready to Use	Wood	48.00%	46.00%	44.00%
Jofco, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	52.00%	49.00%	46.00%
Kimball	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	51.00%	49.00%
Krueger International, Inc.	Case Goods (Desks, Tables etc) - Ready to Use	Wood	49.00%	46.00%	44.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) - Ready to Use	Wood	50.00%	48.00%	45.00%
Modufom	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	44.00%	40.00%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) - Ready to Use	Wood	49.00%	45.00%	42.00%



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(C6) Case Goods (Desks, Tables etc) - Ready to Use + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Nova Solutions, Inc	Case Goods (Desks, Tables etc) - Ready to Use	Wood	54.00%	47.00%	45.00%
Nucraft	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	45.00%	43.00%
OFS	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.50%	50.50%	48.50%
Palmieri	Case Goods (Desks, Tables etc) - Ready to Use	Wood	52.00%	50.00%	48.00%
Southwest Contract	Case Goods (Desks, Tables etc) - Ready to Use	Wood	44.00%	42.00%	41.00%
Steelcase	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.50%	47.50%	45.50%
Teknion	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.00%	54.50%	51.00%
The Gunlocke Company LLC	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.60%	55.50%	52.20%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	52.00%	49.00%
Versteel	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	51.00%	49.00%
Virco	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	41.00%	36.00%



(C7) Modular + Bolt-Down Classroom Tables

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
CFGGroup D.B.A. HOWE FURNITURE	Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Bolt-Down Classroom Tables	48.00%	45.00%	43.00%
Global Industries	Modular	Bolt-Down Classroom Tables	47.00%	44.00%	42.00%
Norix Group, Inc.	Modular	Bolt-Down Classroom Tables	44.00%	34.00%	Not Authorized
Symphony Furniture LLC	Modular	Bolt-Down Classroom Tables	54.00%	52.00%	49.50%
The HON Company	Modular	Bolt-Down Classroom Tables	53.00%	52.00%	49.00%
Versteel	Modular	Bolt-Down Classroom Tables	53.00%	51.00%	49.00%



(C8) Modular + Book Store Fixtures

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Borroughs	Modular	Book Store Fixtures	44.00%	42.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Book Store Fixtures	53.00%	51.00%	44.00%
Global Industries	Modular	Book Store Fixtures	47.00%	44.00%	42.00%
Palmieri	Modular	Book Store Fixtures	52.00%	50.00%	48.00%
The HON Company	Modular	Book Store Fixtures	53.00%	52.00%	49.00%



(C9) Modular + Cafeteria Tables

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Cafeteria Tables	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Cafeteria Tables	50.50%	50.00%	45.00%
Cano Corporation	Modular	Cafeteria Tables	62.00%	62.00%	59.00%
CFGGroup D.B.A. HOWE FURNITURE	Modular	Cafeteria Tables	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Cafeteria Tables	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Cafeteria Tables	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Cafeteria Tables	48.00%	45.00%	43.00%
Global Industries	Modular	Cafeteria Tables	47.00%	44.00%	42.00%
Harter	Modular	Cafeteria Tables	50.00%	48.00%	45.00%
Haworth	Modular	Cafeteria Tables	57.70%	57.70%	53.70%
Integra Inc.	Modular	Cafeteria Tables	49.00%	46.00%	45.00%
Jasper Seating Co., Inc. Community Division	Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Keilhauer	Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Kimball	Modular	Cafeteria Tables	53.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Cafeteria Tables	49.00%	46.00%	44.00%
Krug	Modular	Cafeteria Tables	50.00%	48.00%	46.00%
Logiflex	Modular	Cafeteria Tables	53.00%	51.00%	49.00%
Metropolitan Furniture Corporation	Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Nevers	Modular	Cafeteria Tables	49.00%	45.00%	42.00%
Norix Group, Inc.	Modular	Cafeteria Tables	44.00%	34.00%	Not Authorized
Nucraft	Modular	Cafeteria Tables	46.00%	45.00%	43.00%
Southwest Contract	Modular	Cafeteria Tables	44.00%	42.00%	41.00%
Symphony Furniture LLC	Modular	Cafeteria Tables	54.00%	52.00%	49.50%
Teknion	Modular	Cafeteria Tables	60.50%	59.00%	55.50%
The HON Company	Modular	Cafeteria Tables	53.00%	52.00%	49.00%
Unisource Office Furniture Parts, Inc.	Modular	Cafeteria Tables	57.00%	56.00%	54.50%
Versteel	Modular	Cafeteria Tables	53.00%	51.00%	49.00%
Virco	Modular	Cafeteria Tables	46.00%	41.00%	36.00%



(C10) Modular + Carrels

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Modular	Carrels	50.50%	50.00%	45.00%
Bretford Manufacturing Inc.	Modular	Carrels	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Carrels	53.00%	51.00%	44.00%
Cano Corporation	Modular	Carrels	62.00%	62.00%	59.00%
CFGGroup D.B.A. HOWE FURNITURE	Modular	Carrels	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Carrels	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Carrels	47.00%	47.00%	45.00%
David Edward Company, Inc.	Modular	Carrels	45.00%	43.00%	41.00%
Global Industries	Modular	Carrels	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Carrels	57.00%	52.00%	47.00%
Inscape Corporation	Modular	Carrels	Not Authorized	Not Authorized	50.00%
Krueger International, Inc.	Modular	Carrels	49.00%	46.00%	44.00%
Logiflex	Modular	Carrels	53.00%	51.00%	49.00%
Modufom	Modular	Carrels	46.00%	44.00%	41.00%
Nevers	Modular	Carrels	49.00%	45.00%	42.00%
Norix Group, Inc.	Modular	Carrels	44.00%	34.00%	Not Authorized
Palmieri	Modular	Carrels	52.00%	50.00%	48.00%
Teknion	Modular	Carrels	60.50%	59.00%	55.50%
The HON Company	Modular	Carrels	53.00%	52.00%	49.00%
Unisource Office Furniture Parts, Inc.	Modular	Carrels	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Carrels	57.00%	56.00%	54.50%
Versteel	Modular	Carrels	53.00%	51.00%	49.00%
Virco	Modular	Carrels	46.00%	41.00%	36.00%
Worden	Modular	Carrels	54.00%	52.00%	50.00%



(C11) Modular + Classroom Furniture

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Classroom furniture	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Classroom furniture	50.50%	50.00%	45.00%
AllSteel	Modular	Classroom furniture	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Classroom furniture	41.00%	40.00%	39.00%
CFGGroup D.B.A. HOWE FURNITURE	Modular	Classroom furniture	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Classroom furniture	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Classroom furniture	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Classroom furniture	48.00%	45.00%	43.00%
ComforTek Seating	Modular	Classroom furniture	55.00%	53.00%	51.00%
Global Industries	Modular	Classroom furniture	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Classroom furniture	57.00%	52.00%	47.00%
Harter	Modular	Classroom furniture	50.00%	48.00%	45.00%
Kimball	Modular	Classroom furniture	53.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Classroom furniture	49.00%	46.00%	44.00%
Logiflex	Modular	Classroom furniture	53.00%	51.00%	49.00%
Mayline Group	Modular	Classroom furniture	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Classroom furniture	48.00%	46.00%	44.00%
Norix Group, Inc.	Modular	Classroom furniture	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Modular	Classroom furniture	54.00%	47.00%	45.00%
Nucraft	Modular	Classroom furniture	46.00%	45.00%	43.00%
Palmieri	Modular	Classroom furniture	52.00%	50.00%	48.00%
Seating, Inc.	Modular	Classroom furniture	58.00%	56.00%	54.00%
Southern Metal Industries	Modular	Classroom furniture	55.00%	53.00%	50.00%
Symphony Furniture LLC	Modular	Classroom furniture	54.00%	52.00%	49.50%
Teknion	Modular	Classroom furniture	60.50%	59.00%	55.50%
The HON Company	Modular	Classroom furniture	53.00%	52.00%	49.00%
Versteel	Modular	Classroom furniture	53.00%	51.00%	49.00%



(C11) Modular + Classroom Furniture

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Virco	Modular	Classroom furniture	46.00%	41.00%	36.00%
WRIGHT LINE LLC	Modular	Classroom furniture	14.00%	11.00%	7.00%



(C12) Modular + Computer/LAN Storage

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AllSteel	Modular	Computer/LAN Storage	63.50%	62.00%	57.50%
Global Industries	Modular	Computer/LAN Storage	47.00%	44.00%	42.00%
Inwood Office	Modular	Computer/LAN Storage	51.00%	49.00%	46.00%
Kimball	Modular	Computer/LAN Storage	55.00%	53.00%	49.00%
Mayline Group	Modular	Computer/LAN Storage	52.00%	50.00%	46.00%
Nevers	Modular	Computer/LAN Storage	49.00%	45.00%	42.00%
Southern Metal Industries	Modular	Computer/LAN Storage	55.00%	53.00%	50.00%
Steelcase	Modular	Computer/LAN Storage	54.00%	54.00%	52.00%
The HON Company	Modular	Computer/LAN Storage	53.00%	52.00%	49.00%
Versteel	Modular	Computer/LAN Storage	53.00%	51.00%	49.00%
WRIGHT LINE LLC	Modular	Computer/LAN Storage	14.00%	11.00%	7.00%



(C13) Modular + Conference Room Furniture

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Conference Room Furniture	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Conference Room Furniture	50.50%	50.00%	45.00%
AllSteel	Modular	Conference Room Furniture	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Conference Room Furniture	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Conference Room Furniture	53.00%	51.00%	44.00%
Cano Corporation	Modular	Conference Room Furniture	62.00%	62.00%	59.00%
CFGGroup D.B.A. HOWE FURNITURE	Modular	Conference Room Furniture	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Conference Room Furniture	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Conference Room Furniture	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Conference Room Furniture	48.00%	45.00%	43.00%
ComforTek Seating	Modular	Conference Room Furniture	55.00%	53.00%	51.00%
Formcase, Inc.	Modular	Conference Room Furniture	60.00%	58.00%	56.00%
Global Industries	Modular	Conference Room Furniture	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Conference Room Furniture	57.00%	52.00%	47.00%
Halcon	Modular	Conference Room Furniture	46.00%	44.00%	43.00%
Harter	Modular	Conference Room Furniture	50.00%	48.00%	45.00%
Haworth	Modular	Conference Room Furniture	69.50%	69.50%	65.50%
Haworth	Modular	Conference Room Furniture	66.75%	66.75%	62.75%
Haworth	Modular	Conference Room Furniture	52.10%	52.10%	48.10%
Integra Inc.	Modular	Conference Room Furniture	49.00%	46.00%	45.00%
Inwood Office	Modular	Conference Room Furniture	51.00%	49.00%	46.00%



(C13) Modular + Conference Room Furniture

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Jasper Seating Co., Inc. JSI Division	Modular	Conference Room Furniture	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Jofco, Inc.	Modular	Conference Room Furniture	52.00%	49.00%	46.00%
Kimball	Modular	Conference Room Furniture	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Conference Room Furniture	54.00%	52.00%	49.00%
Krug	Modular	Conference Room Furniture	50.00%	48.00%	46.00%
Logiflex	Modular	Conference Room Furniture	53.00%	51.00%	49.00%
Mayline Group	Modular	Conference Room Furniture	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Nevers	Modular	Conference Room Furniture	49.00%	45.00%	42.00%
Norix Group, Inc.	Modular	Conference Room Furniture	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Modular	Conference Room Furniture	54.00%	47.00%	45.00%
Nucraft	Modular	Conference Room Furniture	46.00%	45.00%	43.00%
Palmieri	Modular	Conference Room Furniture	52.00%	50.00%	48.00%
Seating, Inc.	Modular	Conference Room Furniture	58.00%	56.00%	54.00%
Steelcase	Modular	Conference Room Furniture	47.50%	47.50%	45.50%
Symphony Furniture LLC	Modular	Conference Room Furniture	54.00%	52.00%	49.50%
Teknion	Modular	Conference Room Furniture	56.00%	54.50%	51.00%
The HON Company	Modular	Conference Room Furniture	53.00%	52.00%	49.00%
Trendway Corporation	Modular	Conference Room Furniture	52.00%	50.00%	50.00%
Unisource Office Furniture Parts, Inc.	Modular	Conference Room Furniture	72.00%	71.00%	71.00%
Unisource Office Furniture Parts, Inc.	Modular	Conference Room Furniture	57.00%	56.00%	56.00%
Versteel	Modular	Conference Room Furniture	53.00%	51.00%	51.00%
Virco	Modular	Conference Room Furniture	46.00%	41.00%	41.00%



(C14) Modular + Demountable/Movable Walls

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Global Industries	Modular	Demountable/Movable Walls	47.00%	44.00%	
Haworth	Modular	Demountable/Movable Walls	34.00%	34.00%	
Krueger International, Inc.	Modular	Demountable/Movable Walls	57.00%	55.00%	
Mity-Lite. Inc.	Modular	Demountable/Movable Walls	37.00%	36.00%	
Southern Metal Industries	Modular	Demountable/Movable Walls	55.00%	53.00%	
Teknion	Modular	Demountable/Movable Walls	65.50%	62.50%	
The HON Company	Modular	Demountable/Movable Walls	53.00%	52.00%	
Trendway Corporation	Modular	Demountable/Movable Walls	52.00%	50.00%	
Unisource Office Furniture Parts, Inc.	Modular	Demountable/Movable Walls	57.00%	56.00%	
WRIGHT LINE LLC	Modular	Demountable/Movable Walls	14.00%	11.00%	



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(C15) Modular + Dormitory/Residence Hall/Library

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Modular	Dormitory/Residence Hall/Library	50.50%	50.00%	45.00%
AllSteel	Modular	Dormitory/Residence Hall/Library	63.50%	62.00%	57.50%
Borroughs	Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	39.00%
Bretford Manufacturing Inc.	Modular	Dormitory/Residence Hall/Library	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	44.00%
CFGGroup D.B.A. HOWE FURNITURE	Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
ComforTek Seating	Modular	Dormitory/Residence Hall/Library	55.00%	53.00%	51.00%
David Edward Company, Inc.	Modular	Dormitory/Residence Hall/Library	45.00%	43.00%	41.00%
Global Industries	Modular	Dormitory/Residence Hall/Library	47.00%	44.00%	42.00%
Integra Inc.	Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	45.00%
Inwood Office	Modular	Dormitory/Residence Hall/Library	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular	Dormitory/Residence Hall/Library	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%



(C15) Modular + Dormitory/Residence Hall/Library

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Krueger International, Inc.	Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	44.00%
Krug	Modular	Dormitory/Residence Hall/Library	50.00%	48.00%	46.00%
Metropolitan Furniture Corporation	Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%
Modufom	Modular	Dormitory/Residence Hall/Library	46.00%	44.00%	40.00%
Norix Group, Inc.	Modular	Dormitory/Residence Hall/Library	44.00%	34.00%	Not Authorized
Nucraft	Modular	Dormitory/Residence Hall/Library	46.00%	45.00%	43.00%
Seating, Inc.	Modular	Dormitory/Residence Hall/Library	58.00%	56.00%	54.00%
Southwest Contract	Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	41.00%
Tennsco	Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%
The HON Company	Modular	Dormitory/Residence Hall/Library	53.00%	52.00%	49.00%
Unisource Office Furniture Parts, Inc.	Modular	Dormitory/Residence Hall/Library	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Dormitory/Residence Hall/Library	57.00%	56.00%	54.50%
Versteel	Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	49.00%



(C15) Modular + Dormitory/Residence Hall/Library

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Virco	Modular	Dormitory/Residence Hall/Library	46.00%	41.00%	36.00%
Worden	Modular	Dormitory/Residence Hall/Library	54.00%	52.00%	50.00%



(C16) Modular + Filing/Storage/Accessories

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Filing/Storage/Accessories	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Filing/Storage/Accessories	50.50%	50.00%	45.00%
AllSteel	Modular	Filing/Storage/Accessories	63.50%	62.00%	57.50%
Borrourghs	Modular	Filing/Storage/Accessories	44.00%	42.00%	39.00%
Bretford Manufacturing Inc.	Modular	Filing/Storage/Accessories	41.00%	40.00%	39.00%
Cano Corporation	Modular	Filing/Storage/Accessories	62.00%	62.00%	59.00%
Global Industries	Modular	Filing/Storage/Accessories	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Filing/Storage/Accessories	57.00%	52.00%	47.00%
Halcon	Modular	Filing/Storage/Accessories	46.00%	44.00%	43.00%
Hale Mfg. Co.	Modular	Filing/Storage/Accessories	46.00%	41.00%	36.00%
Haworth	Modular	Filing/Storage/Accessories	63.20%	63.20%	59.20%
Haworth	Modular	Filing/Storage/Accessories	62.00%	62.00%	58.00%
Herman Miller	Modular	Filing/Storage/Accessories	51.00%	49.00%	47.00%
Inscape Corporation	Modular	Filing/Storage/Accessories	55.00%	53.00%	50.00%
Inwood Office	Modular	Filing/Storage/Accessories	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular	Filing/Storage/Accessories	56.00%	54.00%	52.00%
Kimball	Modular	Filing/Storage/Accessories	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Filing/Storage/Accessories	54.00%	52.00%	49.00%
Krug	Modular	Filing/Storage/Accessories	50.00%	48.00%	46.00%
Logiflex	Modular	Filing/Storage/Accessories	53.00%	51.00%	49.00%
Mayline Group	Modular	Filing/Storage/Accessories	52.00%	50.00%	46.00%
Nucraft	Modular	Filing/Storage/Accessories	46.00%	45.00%	43.00%
Palmieri	Modular	Filing/Storage/Accessories	52.00%	50.00%	48.00%
Southern Metal Industries	Modular	Filing/Storage/Accessories	55.00%	53.00%	50.00%
Steelcase	Modular	Filing/Storage/Accessories	54.00%	54.00%	52.00%
Teknion	Modular	Filing/Storage/Accessories	66.50%	65.00%	61.50%
Tennsco	Modular	Filing/Storage/Accessories	39.00%	29.00%	29.00%
The HON Company	Modular	Filing/Storage/Accessories	53.00%	52.00%	49.00%



(C16) Modular + Filing/Storage/Accessories

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Trendway Corporation	Modular	Filing/Storage/Accessories	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular	Filing/Storage/Accessories	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Filing/Storage/Accessories	57.00%	56.00%	54.50%
Virco	Modular	Filing/Storage/Accessories	46.00%	41.00%	36.00%
Worden	Modular	Filing/Storage/Accessories	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular	Filing/Storage/Accessories	14.00%	11.00%	7.00%



(C17) Modular + Free Standing

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Free Standing	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Free Standing	50.50%	50.00%	45.00%
AllSteel	Modular	Free Standing	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Free Standing	41.00%	40.00%	39.00%
Cano Corporation	Modular	Free Standing	62.00%	62.00%	59.00%
CFGroup D.B.A. HOWE FURNITURE	Modular	Free Standing	47.00%	47.00%	45.00%
CFGroup D.B.A. THONET	Modular	Free Standing	47.00%	47.00%	45.00%
CFGroup D.B.A. Falcon Products	Modular	Free Standing	47.00%	47.00%	45.00%
Global Industries	Modular	Free Standing	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Free Standing	57.00%	52.00%	47.00%
Halcon	Modular	Free Standing	46.00%	44.00%	43.00%
Haworth	Modular	Free Standing	66.75%	66.75%	62.75%
Haworth	Modular	Free Standing	34.00%	34.00%	Not Authorized
Herman Miller	Modular	Free Standing	63.00%	61.00%	59.00%
Inscape Corporation	Modular	Free Standing	Not Authorized	Not Authorized	50.00%
Inwood Office	Modular	Free Standing	51.00%	49.00%	46.00%
Jofco, Inc.	Modular	Free Standing	52.00%	49.00%	46.00%
Kimball	Modular	Free Standing	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Free Standing	56.00%	54.00%	49.00%
Logiflex	Modular	Free Standing	53.00%	51.00%	49.00%
Mayline Group	Modular	Free Standing	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Free Standing	48.00%	46.00%	44.00%
Modufom	Modular	Free Standing	40.00%	38.00%	34.00%
Palmieri	Modular	Free Standing	52.00%	50.00%	48.00%
Southern Metal Industries	Modular	Free Standing	55.00%	53.00%	50.00%
Steelcase	Modular	Free Standing	54.00%	54.00%	52.00%



(C17) Modular + Free Standing

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Teknion	Modular	Free Standing	60.50%	59.00%	55.50%
The HON Company	Modular	Free Standing	53.00%	52.00%	49.00%
Trendway Corporation	Modular	Free Standing	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular	Free Standing	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Free Standing	57.00%	56.00%	54.50%
Versteel	Modular	Free Standing	53.00%	51.00%	49.00%
Virco	Modular	Free Standing	46.00%	41.00%	36.00%
Worden	Modular	Free Standing	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular	Free Standing	14.00%	11.00%	7.00%



(C18) Modular + Panel Supported

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Panel Supported	55.05%	52.00%	50.00%
AllSteel	Modular	Panel Supported	63.50%	62.00%	57.50%
Cano Corporation	Modular	Panel Supported	62.00%	62.00%	59.00%
Global Industries	Modular	Panel Supported	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Panel Supported	57.00%	52.00%	47.00%
Halcon	Modular	Panel Supported	46.00%	44.00%	43.00%
Haworth	Modular	Panel Supported	69.50%	69.50%	65.50%
Haworth	Modular	Panel Supported	66.75%	66.75%	62.75%
Haworth	Modular	Panel Supported	65.30%	65.30%	61.30%
Haworth	Modular	Panel Supported	63.20%	63.20%	61.20%
Haworth	Modular	Panel Supported	34.00%	34.00%	Not Authorized
Herman Miller	Modular	Panel Supported	66.00%	64.00%	62.00%
Herman Miller	Modular	Panel Supported	50.00%	48.00%	45.00%
Inscape Corporation	Modular	Panel Supported	Not Authorized	Not Authorized	50.00%
Kimball	Modular	Panel Supported	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Panel Supported	56.00%	54.00%	49.00%
Palmieri	Modular	Panel Supported	52.00%	50.00%	48.00%
Southern Metal Industries	Modular	Panel Supported	55.00%	53.00%	50.00%
Steelcase	Modular	Panel Supported	54.00%	54.00%	52.00%
Teknion	Modular	Panel Supported	66.50%	65.00%	61.50%
Teknion	Modular	Panel Supported	64.50%	63.00%	59.50%
The HON Company	Modular	Panel Supported	53.00%	52.00%	49.00%
Trendway Corporation	Modular	Panel Supported	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular	Panel Supported	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Panel Supported	57.00%	56.00%	54.50%



(C19) Modular + Shelving System

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Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
AGATI, INC.	Modular		Shelving System	50.50%	50.00%	45.00%
AllSteel	Modular		Shelving System	63.50%	62.00%	57.50%
Borroughs	Modular		Shelving System	44.00%	42.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular		Shelving System	53.00%	51.00%	44.00%
Global Industries	Modular		Shelving System	47.00%	44.00%	42.00%
Hale Mfg. Co.	Modular		Shelving System	46.00%	41.00%	36.00%
High Density Space Saving Systems	Modular		Shelving System	35.00%	Not Authorized	32.00%
Inscape Corporation	Modular		Shelving System	Not Authorized	Not Authorized	50.00%
Mayline Group	Modular		Shelving System	52.00%	50.00%	46.00%
Modufom	Modular		Shelving System	46.00%	44.00%	41.00%
Nucraft	Modular		Shelving System	46.00%	45.00%	43.00%
Palmieri	Modular		Shelving System	52.00%	50.00%	48.00%
Southern Metal Industries	Modular		Shelving System	55.00%	53.00%	50.00%
Tennsco	Modular		Shelving System	39.00%	31.00%	29.00%
The HON Company	Modular		Shelving System	53.00%	52.00%	49.00%
Trendway Corporation	Modular		Shelving System	52.00%	50.00%	45.00%
Worden	Modular		Shelving System	54.00%	52.00%	50.00%



(C20) Modular + Task Lighting / Ambient Lighting

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Task Lighting / Ambient Lighting	55.05%	52.00%	50.00%
AllSteel	Modular	Task Lighting / Ambient Lighting	63.50%	62.00%	57.50%
Cano Corporation	Modular	Task Lighting / Ambient Lighting	62.00%	62.00%	59.00%
Formcase, Inc.	Modular	Task Lighting / Ambient Lighting	60.00%	58.00%	56.00%
Global Industries	Modular	Task Lighting / Ambient Lighting	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Task Lighting / Ambient Lighting	57.00%	52.00%	47.00%
Haworth	Modular	Task Lighting / Ambient Lighting	69.50%	69.50%	65.50%
Humanscale	Modular	Task Lighting / Ambient Lighting	54.00%	54.00%	54.00%
Inscape Corporation	Modular	Task Lighting / Ambient Lighting	Not Authorized	Not Authorized	50.00%
Inwood Office	Modular	Task Lighting / Ambient Lighting	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular	Task Lighting / Ambient Lighting	56.00%	54.00%	52.00%
Kimball	Modular	Task Lighting / Ambient Lighting	55.00%	53.00%	49.00%
Krug	Modular	Task Lighting / Ambient Lighting	50.00%	48.00%	46.00%
Logiflex	Modular	Task Lighting / Ambient Lighting	53.00%	51.00%	49.00%
Steelcase	Modular	Task Lighting / Ambient Lighting	54.00%	54.00%	52.00%
Teknion	Modular	Task Lighting / Ambient Lighting	66.50%	65.00%	61.50%
The HON Company	Modular	Task Lighting / Ambient Lighting	53.00%	52.00%	49.00%
Trendway Corporation	Modular	Task Lighting / Ambient Lighting	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular	Task Lighting / Ambient Lighting	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Task Lighting / Ambient Lighting	57.00%	56.00%	54.50%
Worden	Modular	Task Lighting / Ambient Lighting	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular	Task Lighting / Ambient Lighting	14.00%	11.00%	7.00%



(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	50.50%	50.00%	45.00%
AllSteel	Modular	Technical Furniture (Mobile Carts, Book Trucks)	61.00%	59.00%	55.20%
Bretford Manufacturing Inc.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	44.00%
CFGGroup D.B.A. HOWE Furniture	Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Technical Furniture (Mobile Carts, Book Trucks)	48.00%	45.00%	43.00%
Global Industries	Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	57.00%	52.00%	47.00%
Hale Mfg. Co.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%
Haworth	Modular	Technical Furniture (Mobile Carts, Book Trucks)	66.75%	66.75%	62.75%
Herman Miller	Modular	Technical Furniture (Mobile Carts, Book Trucks)	10.00%	8.00%	6.00%
Humanscale	Modular	Technical Furniture (Mobile Carts, Book Trucks)	54.00%	54.00%	54.00%
Inscape Corporation	Modular	Technical Furniture (Mobile Carts, Book Trucks)	Not Authorized	Not Authorized	50.00%



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(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Inwood Office	Modular	Technical Furniture (Mobile Carts, Book Trucks)	51.00%	49.00%	46.00%
Jofco, Inc.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	49.00%	46.00%
Kimball	Modular	Technical Furniture (Mobile Carts, Book Trucks)	55.00%	53.00%	49.00%
Logiflex	Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	49.00%
Mayline Group	Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Technical Furniture (Mobile Carts, Book Trucks)	48.00%	46.00%	44.00%
Mity-Lite. Inc.	Modular	Technical Furniture (Mobile Carts, Book Trucks)	49.50%	48.50%	39.50%
Modufom	Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	44.00%	41.00%
Nevers	Modular	Technical Furniture (Mobile Carts, Book Trucks)	49.00%	45.00%	42.00%
Nucraft	Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	45.00%	43.00%
Palmieri	Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	48.00%
Teknion	Modular	Technical Furniture (Mobile Carts, Book Trucks)	66.50%	65.00%	61.50%
Tennsco	Modular	Technical Furniture (Mobile Carts, Book Trucks)	39.00%	31.00%	29.00%



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(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
The HON Company	Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	52.00%	49.00%
Virco	Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%
Worden	Modular	Technical Furniture (Mobile Carts, Book Trucks)	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular	Technical Furniture (Mobile Carts, Book Trucks)	14.00%	11.00%	7.00%



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(C22) Modular + Visual Presentation Systems/Accessories

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	55.05%	52.00%	50.00%
AllSteel	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	41.00%	40.00%	39.00%
CFGGroup D.B.A. HOWE Furniture	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	45.00%	43.00%
Formcase, Inc.	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	60.00%	58.00%	56.00%
Global Industries	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	44.00%	42.00%
Halcon	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	44.00%	43.00%



(C22) Modular + Visual Presentation Systems/Accessories

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Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Haworth	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	66.75%	66.75%	62.75%
Inwood Office	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	56.00%	54.00%	52.00%
Jofco, Inc.	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	49.00%	46.00%
Kimball	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	54.00%	52.00%	49.00%
Krug	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	50.00%	48.00%	46.00%
Logiflex	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	51.00%	49.00%



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(C22) Modular + Visual Presentation Systems/Accessories

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Mayline Group	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	46.00%	44.00%
Mity-Lite. Inc.	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	47.00%	38.00%
Nevers	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	49.00%	45.00%	42.00%
Nucraft	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	45.00%	43.00%
Palmieri	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	50.00%	48.00%
The HON Company	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	52.00%	49.00%
Versteel	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	51.00%	49.00%
Virco	Modular	Visual Presentation Systems/Acessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	41.00%	36.00%



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(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.05%	52.00%	50.00%
AGATI, INC.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.50%	50.00%	45.00%
Allseating	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.50%	49.50%
AllSteel	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	60.00%	58.00%	54.50%
Blockhouse Co., Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	43.00%	41.00%	39.00%
Bretford Manufacturing Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	44.00%
Cano Corporation	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	62.00%	62.00%	59.00%
Carolina Business Furniture	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	50.00%
CFGGroup D.B.A. HOWE FURNITURE	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%
CFGGroup D.B.A. THONET	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%
CFGGroup D.B.A. Falcon Products	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%
Childcraft Education Corp.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	13.00%	9.00%	4.00%
CHROMCRAFT FURNITURE	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	45.00%	43.00%
ComforTek Seating	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	51.00%



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(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Dauphin	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	51.50%	50.00%
David Edward Company, Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	45.00%	43.00%	41.00%
First Office	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.50%	50.50%	48.50%
GCI	Seating	ComfortWorx and SYSTEM XXI lines, only	14.00%	9.00%	9.00%
Global Industries	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	57.00%	52.00%	47.00%
Halcon	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	46.00%	44.00%	43.00%
Harter	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	45.00%
Haworth	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	62.00%	62.00%	58.00%
Haworth	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	58.90%	58.90%	54.90%
Haworth	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	57.70%	57.70%	53.70%
Haworth	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.60%	54.60%	50.60%
Haworth	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.10%	52.10%	48.10%
Herman Miller	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	47.00%



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(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Herman Miller	Seating Group 2	0	43.00%	41.00%	40.00%
Herman Miller	Seating Group 3	0	49.00%	48.00%	47.00%
Humanscale	Ergonomic Seating	Freedom	52.00%	52.00%	52.00%
Indiana Furniture	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.70%	51.00%	49.00%
Indx	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	52.00%	49.50%
Integra Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	49.00%	46.00%	45.00%
Inwood Office	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	46.00%	44.00%
Keilhauer	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	47.00%	46.00%
Kimball	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%
Krueger International, Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	52.00%	49.00%
Krug	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	46.00%



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(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Logiflex	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%
Mayline Group	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	46.00%	44.00%
Mity-Lite. Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.50%	47.50%	38.50%
Modufom	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	40.00%	38.00%	34.00%
National Office Furniture	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%
Norix Group, Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	34.00%	Not Authorized
Now Seating	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.50%	49.50%
OFS	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.50%	50.50%	48.50%
Palmieri	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	50.00%	48.00%
Seating, Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	58.00%	56.00%	54.00%



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(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category Vendor	Subcategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
SitOnIt Seating	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	52.00%	51.00%
Southern Metal Industries	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	50.00%
Southwest Contract	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	44.00%	42.00%	41.00%
Steelcase	Ergonomic Support Seating	0	46.00%	46.00%	44.00%
Steelcase	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	54.00%	52.00%
Steelcase	Turnstone Seating	0	54.00%	54.00%	52.00%
Steelcase	Wood Seating	0	47.50%	47.50%	45.50%
Teknion	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.50%	55.00%	51.50%
The Gunlocke Company LLC	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.60%	55.50%	52.20%
The HON Company	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	52.00%	49.00%
Trendway Corporation	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	50.00%	45.00%
Versteel	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%
Via, Inc.	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	49.00%	47.00%
Virco	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	46.00%	41.00%	36.00%
Worden	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	52.00%	50.00%
Wright Line LLC	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	14.00%	11.00%	7.00%

Abco Contract Pricing Schedule

Effective December 1, 2008 no increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	55.05%	52.00%	50.00%
Modular	Cafeteria Tables	55.05%	52.00%	50.00%
Modular	Classroom furniture	55.05%	52.00%	50.00%
Modular	Conference Room Furniture	55.05%	52.00%	50.00%
Modular	Filing/Storage/Accessories	55.05%	52.00%	50.00%
Modular	Free Standing	55.05%	52.00%	50.00%
Modular	Panel Supported	55.05%	52.00%	50.00%
Modular	Task Lighting / Ambient Lighting	55.05%	52.00%	50.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	55.05%	52.00%	50.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.05%	52.00%	50.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	5.00%

AGATI, INC. Contract Pricing Schedule
Effective December 1, 2008 no increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	50.50%	50.00%	45.00%
Modular	Cafeteria Tables	50.50%	50.00%	45.00%
Modular	Carrels	50.50%	50.00%	45.00%
Modular	Classroom furniture	50.50%	50.00%	45.00%
Modular	Conference Room Furniture	50.50%	50.00%	45.00%
Modular	Dormitory/Residence Hall/Library	50.50%	50.00%	45.00%
Modular	Filing/Storage/Accessories	50.50%	50.00%	45.00%
Modular	Free Standing	50.50%	50.00%	45.00%
Modular	Shelving System	50.50%	50.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	50.50%	50.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.50%	50.00%	45.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	1.00%
2	\$15,001 - \$25,000	3.00%
3	\$25,001 - \$50,000	4.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	8.00%
7	\$300,001 - \$500,000	9.00%
8	> \$500,000	10.00%

Allseating Contract Pricing Schedule

Effective December 1, 2008 a 5% increase on catalog prices for the February 2008 catalog, with an August 1, 2008 price sticker.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.50%	49.50%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.00%

AllSteel Contract Pricing Schedule

Effective December 1, 2008, a 13.5% increase on Catalog prices for the 9/28/2008 Catalog.

Applicable Price List:

		Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Category_Vendor	SubCategory_Vendor			
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	58.00%	56.00%	51.50%
Modular	Classroom furniture	63.50%	62.00%	57.50%
Modular	Computer/LAN Storage	63.50%	62.00%	57.50%
Modular	Conference Room Furniture	63.50%	62.00%	57.50%
Modular	Dormitory/Residence Hall/Library	63.50%	62.00%	57.50%
Modular	Filing/Storage/Accessories	63.50%	62.00%	57.50%
Modular	Free Standing	63.50%	62.00%	57.50%
Modular	Panel Supported	63.50%	62.00%	57.50%
Modular	Shelving System	63.50%	62.00%	57.50%
Modular	Task Lighting / Ambient Lighting	63.50%	62.00%	57.50%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	61.00%	59.00%	55.20%
Modular	Visual Presentation Systems/Accessories (Teamboards,	63.50%	62.00%	57.50%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	60.00%	58.00%	54.50%

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Blockhouse Co., Inc. Contract Pricing Schedule

Effective 12/1/2008, a 4.41% price increase on Catalog prices for the 07/2007 Catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Wood	43.00%	41.00%	39.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	43.00%	41.00%	39.00%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	4.50%
6	\$200,001 - \$300,000	4.5% or Negotiated
7	\$300,001 - \$500,000	4.5% or Negotiated
8	> \$500,000	4.5% or Negotiated

Borroughs Contract Pricing Schedule
Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Book Store Fixtures	44.00%	42.00%	39.00%
Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	39.00%
Modular	Filing/Storage/Accessories	44.00%	42.00%	39.00%
Modular	Shelving System	44.00%	42.00%	39.00%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

Bretford Manufacturing Inc. Contract Pricing Schedule

Effective 12/1/ 2008, a 6.09% price increase on catalog prices for the 01/ 2008 Catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Steel	41.00%	40.00%	39.00%
Modular	Carrels	41.00%	40.00%	39.00%
Modular	Classroom furniture	41.00%	40.00%	39.00%
Modular	Conference Room Furniture	41.00%	40.00%	39.00%
Modular	Dormitory/Residence Hall/Library	41.00%	40.00%	39.00%
Modular	Filing/Storage/Accessories	41.00%	40.00%	39.00%
Modular	Free Standing	41.00%	40.00%	39.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	41.00%	40.00%	39.00%
Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens,	41.00%	40.00%	39.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	41.00%	40.00%	39.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	8.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

Brodart Company, Contract Library Furniture Division Contract Pricing Schedule

Effective December 1, 2008 no price increase requested

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Book Store Fixtures	53.00%	51.00%	44.00%
Modular	Carrels	53.00%	51.00%	44.00%
Modular	Conference Room Furniture	53.00%	51.00%	44.00%
Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	44.00%
Modular	Shelving System	53.00%	51.00%	44.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	44.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	44.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	8.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

Cano Corporation Contract Pricing Schedule
Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	62.00%	62.00%	59.00%
Modular	Cafeteria Tables	62.00%	62.00%	59.00%
Modular	Carrels	62.00%	62.00%	59.00%
Modular	Conference Room Furniture	62.00%	62.00%	59.00%
Modular	Filing/Storage/Accessories	62.00%	62.00%	59.00%
Modular	Free Standing	62.00%	62.00%	59.00%
Modular	Panel Supported	62.00%	62.00%	59.00%
Modular	Task Lighting / Ambient Lighting	62.00%	62.00%	59.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	62.00%	62.00%	59.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.00%

Carolina Business Furniture Contract Pricing Schedule

Effective December 1, 2008 a 3.5% price increase on catalog prices for the June 2007 catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	55.00%	53.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	55.00%	53.00%	50.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	50.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	1.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

CFG Group D.B.A. Falcon Products Contract Pricing Schedule
Effective December 1, 2008, an 8% increase on catalog prices for the 08/08 Catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	47.00%	47.00%	45.00%
Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
Modular	Cafeteria Tables	47.00%	47.00%	45.00%
Modular	Carrels	47.00%	47.00%	45.00%
Modular	Classroom furniture	47.00%	47.00%	45.00%
Modular	Conference Room Furniture	47.00%	47.00%	45.00%
Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
Modular	Free Standing	47.00%	47.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	47.00%	47.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	1.50%
4	\$50,001 - \$100,000	2.00%
5	\$100,001 - \$200,000	2.50%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.50%
8	> \$500,000	4.00%

CFGGroup D.B.A. HOWE FURNITURE Contract Pricing
Effective 12/1/08, an 8% increase on catalog prices for the 08/08 catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	47.00%	47.00%	45.00%
Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
Modular	Cafeteria Tables	47.00%	47.00%	45.00%
Modular	Carrels	47.00%	47.00%	45.00%
Modular	Classroom furniture	47.00%	47.00%	45.00%
Modular	Conference Room Furniture	47.00%	47.00%	45.00%
Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
Modular	Free Standing	47.00%	47.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	47.00%	47.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	1.50%
4	\$50,001 - \$100,000	2.00%
5	\$100,001 - \$200,000	2.50%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.50%
8	> \$500,000	4.00%

CFG Group D.B.A. THONET Contract Pricing Schedule

Effective 12/1/2008, an 8.6% increase on catalog prices for the 01/08 Catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	47.00%	47.00%	45.00%
Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
Modular	Cafeteria Tables	47.00%	47.00%	45.00%
Modular	Carrels	47.00%	47.00%	45.00%
Modular	Classroom furniture	47.00%	47.00%	45.00%
Modular	Conference Room Furniture	47.00%	47.00%	45.00%
Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
Modular	Free Standing	47.00%	47.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	47.00%	47.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	1.50%
4	\$50,001 - \$100,000	2.00%
5	\$100,001 - \$200,000	2.50%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.50%
8	> \$500,000	4.00%

Childcraft Education Corp. Contract Pricing Schedule
Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Carpets	0	13.00%	9.00%	4.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	13.00%	9.00%	4.00%
Dramatic Play Furniture	0	13.00%	9.00%	4.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	13.00%	9.00%	4.00%

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CHROMCRAFT Contract Pricing Schedule

Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	48.00%	45.00%	43.00%
Modular	Bolt-Down Classroom Tables	48.00%	45.00%	43.00%
Modular	Cafeteria Tables	48.00%	45.00%	43.00%
Modular	Classroom furniture	48.00%	45.00%	43.00%
Modular	Conference Room Furniture	48.00%	45.00%	43.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	48.00%	45.00%	43.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	48.00%	45.00%	43.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	45.00%	43.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	6.00%
6	\$200,001 - \$300,000	7.00%
7	\$300,001 - \$500,000	7.50%
8	> \$500,000	8.00%

ComforTek Seating Contract Pricing Schedule
Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Classroom furniture	55.00%	53.00%	51.00%
Modular	Conference Room Furniture	55.00%	53.00%	51.00%
Modular	Dormitory/Residence Hall/Library	55.00%	53.00%	51.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	51.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	3.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	4.00%
6	\$200,001 - \$300,000	4.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	4.00%

Dauphin Contract Pricing Schedule
Effective December 1, 2008 no price increase requested.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	51.50%	50.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	5.00%

David Edward Company, Inc. Contract Pricing Schedule

Effective 12/1/2008, a 3% increase on catalog prices for the 2007 catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Carrels	45.00%	43.00%	41.00%
Modular	Dormitory/Residence Hall/Library	45.00%	43.00%	41.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	45.00%	43.00%	41.00%

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Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	4.00%

First Office Contract Pricing Schedule
Effective December 1, 2008, a 4.5% increase on catalog prices for the December 1, 2007 catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	53.50%	50.50%	48.50%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	53.50%	50.50%	48.50%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	53.50%	50.50%	48.50%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	53.50%	50.50%	48.50%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.50%	50.50%	48.50%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.00%

Formcase, Inc. Contract Pricing Schedule
Effective December 1, 2008 no price increase requested

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	60.00%	58.00%	56.00%
Modular	Conference Room Furniture	60.00%	58.00%	56.00%
Modular	Task Lighting / Ambient Lighting	60.00%	58.00%	56.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	60.00%	58.00%	56.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	3.00%

GCI Contract Pricing Schedule

Effective December 1, 2008 no price increase requested.

Applicable Price List:

		Discount Percentage		
Category_Vendor	SubCategory_Vendor	Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating	ComfortWorx and SYSTEM XXI lines, only	14.00%	9.00%	9.00%

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Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	5.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

Global Industries Contract Pricing Schedule
Effective December 1, 2008, an 8.2% price increase on catalog prices for
the 10/1/2008 Catalog.

Applicable Price List:

Category Vendor	SubCategory Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	47.00%	44.00%	42.00%
Modular	Bolt-Down Classroom Tables	47.00%	44.00%	42.00%
Modular	Book Store Fixtures	47.00%	44.00%	42.00%
Modular	Cafeteria Tables	47.00%	44.00%	42.00%
Modular	Carrels	47.00%	44.00%	42.00%
Modular	Classroom furniture	47.00%	44.00%	42.00%
Modular	Computer/LAN Storage	47.00%	44.00%	42.00%
Modular	Conference Room Furniture	47.00%	44.00%	42.00%
Modular	Demountable/Movable Walls	47.00%	44.00%	42.00%
Modular	Dormitory/Residence Hall/Library	47.00%	44.00%	42.00%
Modular	Filing/Storage/Accessories	47.00%	44.00%	42.00%
Modular	Free Standing	47.00%	44.00%	42.00%
Modular	Panel Supported	47.00%	44.00%	42.00%
Modular	Shelving System	47.00%	44.00%	42.00%
Modular	Task Lighting / Ambient Lighting	47.00%	44.00%	42.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	44.00%	42.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	47.00%	44.00%	42.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	44.00%	42.00%

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Group Lacasse, LLC. Contract Pricing Schedule

Effective December 1, 2008, a 4.6% increase for Laminate for Case Goods in the Lacasse 2007 Catalog, a 6% increase in the Avenue 2006 Catalog.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	57.00%	52.00%	47.00%
Modular	Carrels	57.00%	52.00%	47.00%
Modular	Classroom furniture	57.00%	52.00%	47.00%
Modular	Conference Room Furniture	57.00%	52.00%	47.00%
Modular	Filing/Storage/Accessories	57.00%	52.00%	47.00%
Modular	Free Standing	57.00%	52.00%	47.00%
Modular	Panel Supported	57.00%	52.00%	47.00%
Modular	Task Lighting / Ambient Lighting	57.00%	52.00%	47.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	57.00%	52.00%	47.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	57.00%	52.00%	47.00%

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DOAS Issuing Officer for the State

Buyer Name: [Trina Williams](#)

Phone: 404-656-5452

Fax: 770-344-5154

Note: For product and ordering information see Vendor Information Sheet

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